# DEFI: THE FUTURE OF FINANCE

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"TRUST IN HUMANS"



- HH delegate control of their digital assets to intermediaries.
  - Must trust the banker
    - to not run away with their money (unlike FTX, Madoff, ....).
    - to make good use of their deposits (unlike Credit Suisse, ....).
  - Must trust the government
    - to not confiscate their money (unlike Argentina, .....)
  - Must trust the central bank to keep inflation low (unlike Turkey, ....).

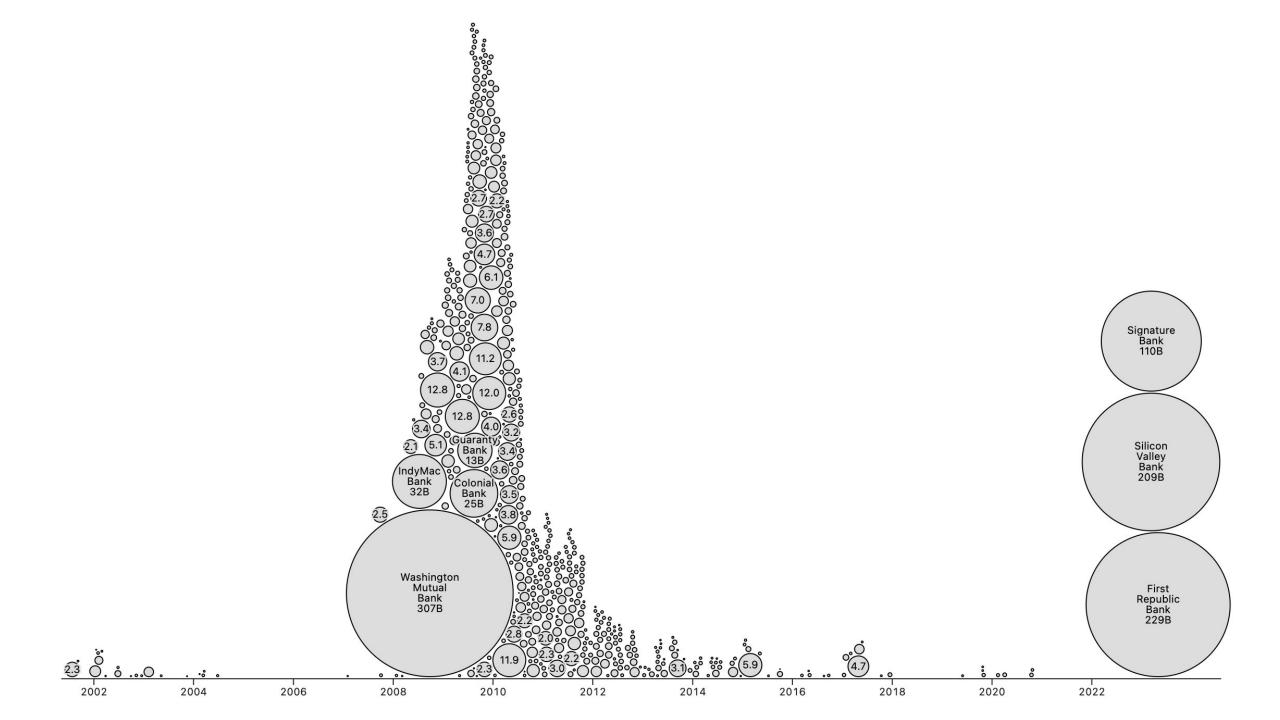
### FTX: EXAMPLE OF TRADITIONAL MONEY AND FINANCE



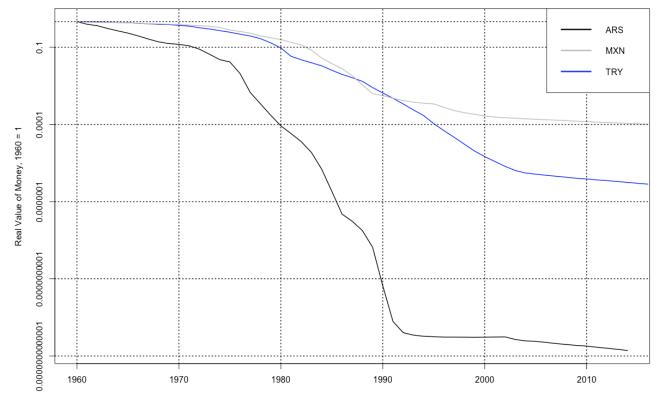
"Never in my career have I seen such a complete failure of corporate controls and such a complete absence of trustworthy financial information as occurred here,"

John Ray, who also oversaw the Enron bankruptcy proceedings said in a court filing on Thursday.

https://abcnews.go.com/Business/ftx-ceo-complete-failure-corporate-controls-career-including/story?id=93488990



#### Is the traditional financial system working well?



- The core assumption of trust in humans is fundamentally flawed.
- Result is a gigantic web of incoherent and costly financial regulations:
  - Regulatory capture
  - Large barriers to entry
  - Massive bureaucracies
  - Lackluster innovation

#### IS THERE A BETTER FINANCIAL SYSTEM?

# Wouldn't it be socially beneficial if we could build a financial system that doesn't require trust in humans?

# DECENTRALIZED FINANCE (DEFI)

"TRUST IN CODE"



# DECENTRALIZED FINANCE

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- A financial product's logic is written into a "smart contract."
- "Smart contract" code is deployed on the blockchain and is immutable.

# HOW DOES IT DIFFER FROM THE EXISTING FINANCIAL SYSTEM?

#### Permissionless.

- Use of financial contracts.
- Creation of financial contracts.

# **BENEFITS OF DEFI**

- Immediate settlement (few seconds)
- Open 24/7
- Borderless
- Very low costs
- Scalability through L2s
- Privacy (some L2s)

# EXISTING DEFI APPLICATIONS

- Permissionless financial products
  - Payments
  - Trading
  - Borrowing and Lending
  - Derivatives/Perpetuals

#### etc

Protocol/ Company	Annualized Revenues (\$Bn)	Market Cap (\$Bn)	P/S	Employees	Revenue/ Employee (\$MM)
Uniswap	\$1.21	\$9.43	7.81	37	\$32.64
Coinbase	\$4.64	\$47.98	10.33	2590	\$1.79
Nasdaq	\$3.40	\$29.22	8.58	4724	\$0.70

Uniswap data projected based on fees generated for LPs on v2 and v3 on June,

Coinbase revenues projected based on self-reported average fee of 0.5% and June volumes,

Nasdaq data based on q1 earnings report, all employee data based on LinkedIn



#### WWW - WEB3

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- Permissionless worldwide:
  - Anyone can create and distribute content
  - Anyone can offer services and sell products

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  - Anyone can offer services and sell products

#### Web3

- Permissionless worldwide:
  - Anyone can create value (digital assets)
  - Anyone can own and transact

# BACK TO THE PANEL

- What are the key financial innovations (defi, crypto, etc.) that have/will exert the greatest impact on banks in general and on Swiss banks in particular?
- Do these innovations represent a threat or an opportunity for the Swiss banks' domestic-international operation?
- How best to respond to them?

# THANK YOU VERY MUCH FOR YOUR ATTENTION.

